KENNA SECURITY CASE STUDY

Verifone

Introduction

This case study of Verifone is based on an October 2019 survey of Kenna Security customers by TechValidate, a 3rd-party research service.

“It is very helpful to generate risk reports in a less time and we can remediate risks within a short period.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Kenna Security:

- Too many vulnerabilities with no way to effectively prioritize

Use Case

The key features and functionalities of Kenna Security that the surveyed company uses:

- Use rating system from scanner
- How they evaluate the success of their Kenna Security platform implementation:
  - Reduction in Mean Time To Remediate (MTTR)
  - SLA Adherence
- Kenna’s primary advantage(s) over other vulnerability management platforms:
  - Kenna goes beyond basic risk scoring and tells them what they need to fix first
  - Kenna provides meaningful and actionable data for remediation (remediation intelligence)
  - Kenna provides awareness of how much risk is in their environment

Results

The surveyed company achieved the following results with Kenna Security:

- Time spent on Vulnerability Investigation: over 75%
- Time spent on remediation: over 75%
- Time spent on reporting: over 75%